



MMC CONSULTING

"I hope you will find some way to break the rules and make a little trouble out there. And I also hope that you will choose to make some of that trouble on behalf of women."

~ Nora Ephron

ABOUT

JENNIFER HANKS

FOUNDER & CEO, MMC CONSULTING

MMC Consulting (MMC) is an international management consulting firm supporting the federal government ecosystem providing professional services in the areas of acquisition, program, and human capital management solutions.

As CEO, Jennifer sets the firm's strategy and manages its commercial and federal practice with the goal of *"Empowering the Possible."* MMC specializes in delivering innovative solutions to client challenges using the **Engagement + Empowerment + Execution = Excellence** service delivery formula. MMC is an 8(a), woman owned small business located in Prince George's County, Maryland.

Mrs. Hanks is also a small business advocate and champion of creating diverse and equitable spaces and opportunities for minority contractors. In addition to her responsibilities as CEO of MMC Consulting, she is also Co-founder and Senior Advisor to The FedPROPEL Institute whose

mission is codified in the Three|10 Initiative: within 10 years position 10k minority led firms to secure \$10B in federal contracts.

Jennifer is a long-standing member of the National Contract Management Association (NCMA). A co-founder and president-elect of the NCMA MetroMD Chapter in Prince George's County, Maryland, she is also a past president of the Tysons chapter. In addition to her community service, she is also a former contracting officer with nearly two decades of experience supporting both government and industry clients. She currently serves as the MetroMD Board Chair and is a mentor and graduate of the NCMA Contract Management Leadership Development Program.

Mrs. Hanks earned a Master of Science in Management from The Catholic University of America, a Master's Certificate in Government Contracting from The George Washington University, and a Bachelor of Music from The University of Miami (Coral Gables, FL). Jennifer resides in Maryland with her amazing husband and 3 wonderful daughters.