



CAPABILITIES STATEMENT

EXECUTIVE SUMMARY

N2IA Technologies (N2IA) is a customer-centric consulting company specializing in federal **acquisition, cost, program and technology** support.

As a certified **ISO 9001:2015, ISO 20000-1:2018, ISO 27001: 2022, 8(a), HUBZone Small Business** with over 18 years of acquisition and IT experience, N2IA has an employee first philosophy, emphasizing recruitment, retention and continuous learning to meet the extensive needs of our clients.



PAST PERFORMANCE



CORE COMPETENCIES

- Acquisition Support Service
- Business Process Reengineering
- Cloud Support Services
- Financial/Budget Management
- FinOps
- Information Technology
- Logistics Support Services
- Program/Project Management

DIFFERENTIATORS

As a certified **8(a), HUBZone Small Business**, N2IA is eligible for direct awards from the federal government up to \$4.5 Million. Average of over 20 years of IT and acquisition experience with certified personnel:

- AWS Certified Cloud Practitioners
- AWS Certified Solutions Architect
- Certified Cost Estimator Analysts (CCEA)
- COMPTIA Security +
- DAWIA Level III Contracting
- DAWIA Level III Project Management
- FinOps Certified Engineer
- FinOps Cloud Practitioners
- FinOps Practitioner
- Google Cloud Business Credentials
- Microsoft Power Platform Fundamentals
- NCMA Certified Federal Contracts Manager (CFCM)
- NCMA Certified Professional Contract Manager (CPCM)
- Project Management Professional - Agile Certified Practitioner
- Project Management Professionals (PMP)
- SAFE 6 Agilist



ACQUISITION AND PROGRAM MANAGEMENT

Certified Acquisition and Program Management personnel consistently provide expert consulting through data analysis, market research, requirements development, and policy reviews for stakeholders who manage programs, lead major acquisitions, and evaluate proposals.

FINOPS

Certified FinOps personnel consistently analyze and provide data for stakeholders who inform decisions, identify optimization targets, and operationalize modifications to realize cost savings.



CONTACT

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N2IA Technologies Past Performances

1. US Army – PEO EIS BMA Acquisition Support

Customer Name	PEO EIS BMA FinOps/Acquisition Support		
Customer POC	patrick.rooney@cBEYONData.com		
Total Contract Value	Est. \$4,500,000	Period of Performance	02/10/2022 – 2/9/2025
Contract Type	Subcontract – Alta Via Consulting / Time and Material (T&M)		
Description	<p>Provide acquisition and Financial Operations Support for Program Executive Office Enterprise Information Systems (PEO EIS) Business Mission Area (BMA) and PEO EIS headquarters on all cloud related efforts.</p> <p>N2IA supported PEO EIS BMA in its migration from the traditional data center to the commercial cloud. Major support areas included acquisition support services (acquisition package development to contract administrative support), meeting facilitation efforts, program management support services (business process re-engineering, analysis of alternatives), cost estimating/analysis (independent cost estimates, projections and budget development), and policy development. N2IA provided acquisition and cost support to the US Army Program Executive Office Enterprise Information Systems (PEO EIS). Supported included the development of various acquisition packages in compliance with traditional FAR based procurement methods to include the PEO EIS Cloud Service Provider, Managed Service Provider, and ServiceNow. In addition, our personnel supported the development of an Other Transactional Agreement (OTA) for the EBS-C office. N2IA also supported administration efforts associated with management and administration of PEO EIS BMA contracts, to include supporting the development of contract documentation, monitoring of funding, supporting CLIN Structure development, comprehensive cost analysis and all budget functions.</p>		



2. US Army – Automated Business Process Tools

Customer Name	Army Sustainment Command		
Customer POC	jennifer.j.cramblett.civ@army.mil (KO) jason.m.morelock.civ@army.mil (COR)		
Total Contract value	\$2,772,633	Period of Performance	9/30/2022 – 9/29/2024
Contract Type	Prime - Time and Material (T&M)		
Description	<p>To provide and optimize Automated Business Tools and support business process reengineering for Army Sustainment Command (ASC) and Army Contracting Command- Rock Island (ACC-RI). This includes full system lifecycle support of enterprise-wide acquisition efforts by collaborating with stakeholders on the development of reasonable and achievable courses of action. The business automation tools use a graphical user interface to build complex requirements, manage requirements/change(s) with dashboards and process flow, and provide staffing solutions and cost estimates. Additionally, the tools standardize the inputs and outputs across the Army program, creates and allows for more efficient and effective business processes, and optimizes the user experience. Other support required involves analytics, estimating relationships, forecasting models, and training. Overall, the project requires analysis of alternatives for strategy; design; build; testing; fielding and deployment; and sustainment.</p> <p>N2IA provides ongoing guidance and support to ACC-RI and ASC on existing contracts that includes technical advice, Federal Acquisition Regulations (FAR) based policy and guidance, lessons learned, leveraging commercial best practices, and cost/price analysis.</p>		



3. US AirForce – Cloud One (C1) Financial Operations Pilot

Customer Name	AirForce Cloud One (C1) Financial Operations Pilot		
Customer POC	Brandon.koury.1@us.af.mil		
Total Contract Value	\$177,444	Period of Performance	9/29/2023 – 03/28/2024
Contract Type	Prime - Time and Material (T&M)		
Description	<p>Provide support to the AirForce Cloud One acquisition by performing an Analysis of Alternative (AoA) on available Cloud Financial Operation (FinOps) platforms available/accessible to the Government. The recommended solutions reviewed included the ability to trace elements that included cost, project future expenses, automated reports, provide enterprise-level dashboard views, set alerts, and offer cost optimization recommendations. N2IA experts interact with senior Air Force Leadership and technical experts to identify operational components, develop user stories for different personas, and support the adoption of FinOps within the Cloud One user community.</p>		

4. GSA – Office of Digital Management within the Office of the Chief Information Officer (OCIO)

Customer Name	GSA Office of the Chief Information Officer (OCIO)		
Customer POC	brett.rome@pt78.co		
Total Contract Value	\$274,192	Period of Performance	9/30/2023 – 9/29/2024
Contract Type	Subcontract – PT78 - Time and Material (T&M)		
Description	<p>Provide support to the Office of Digital Management within GSA's OCIO by providing GSA IT Catalog of Services support which includes financial analysis of services and products by utilizing various financial cost modeling concepts and practices and incorporating FinOps methodology where possible.</p> <p>N2IA subject matter experts were instrumental in establishing a repeatable agile process to main GSA IT services so that they were flexible and evolutionary to allow for tracking and alignment of resources, adding items as support requirements and processes change, driven by a combination of mission requirements, organizational competencies and budgetary factors.</p>		



5. Virtual Contracting Enterprise (VCE) in support of current migration efforts within the Amazon Web Services (AWS) environment.

Customer Name	Virtual Contracting Enterprise (VCE)		
Customer POC	kimbel.heyward.civ@army.mil		
Total Contract Value	\$45,000	Period of Performance	12-months from the date of contract award
Contract Type	Prime - Firm-Fixed Price		
Description	<p>To provide and evaluate business process requirements for the VCE AWS migration and provide a detailed report on the feasibility, including risks and recommendations. We will give guidance on AWS Services architecture, optimize technical architectures, and align with cArmy processes and best practices. We will assist with implementing AWS Services automation and configuration options for high availability and disaster recovery. We will advise and implement architecture best practices for running workloads on AWS Services in alignment with organizational needs. We will assist with replicating on-premises databases and migrating data to the cArmy Cloud. We will also assist with migrating VCE applications to AWS Services, automate tasks, and coordinate with the AWS extended team when needed.</p>		



6. DoS, AQM Acquisition Support Services

Customer Name	DoS Acquisition Support Services		
Customer POC	joe.santorelli@midienterprises.com		
Total Contract Value	\$1,777,850	Period of Performance	4/01/2024 - 3/31/2025
Contract Type	Subcontract - MEC Energy Services - Time and Material (T&M)		
Description	<p>Provide acquisition support services to the Acquisition Management (AQM), Worldwide Division (WWD), Regional Support Branch (RSB) by ensuring timely awards and solicitations of acquisitions at DoS.</p> <p>N2IA plays a crucial role in supporting large Indefinite Delivery, Indefinite Quantity (IDIQ) efforts through comprehensive acquisition strategy support. This includes conducting thorough market research and surveys to identify the most suitable vendors and solutions. N2IA also assists in the preparation of various pre-award documents, ensuring that all necessary paperwork is completed accurately and on time.</p> <p>N2IA also provides extensive support in the development of Requests for Proposals (RFPs) and Requests for Quotations (RFQs). This involves drafting clear and detailed solicitation documents that outline the government's requirements and evaluation criteria. N2IA's expertise extends to the evaluation process itself, where they help review and assess proposals to ensure the selection of the best possible contractors. Their involvement ensures a streamlined and efficient procurement process, ultimately contributing to the successful execution of large-scale IDIQ contracts.</p>		