



CAPABILITY STATEMENT

MMC CONSULTING

MMC Consulting provides mission critical solutions to federal agencies that enable our clients ability to execute their missions. An SBA-certified 8(a) WOSB, MMC takes a results-oriented approach grounded in improved engagement, processes, organizational structure, and better stakeholder experiences. This has resulted in over \$4 billion of acquisition and program management solutions delivered on behalf of a dozen agencies across four continents.

MISSION

To “Empower the Possible” by delivering transformative solutions that propel our clients toward measurable success.

SERVICES

Acquisition Lifecycle Management

- Comprehensive Acquisition Planning
- Contract Management & Administration
- Staff Augmentation & Enhancement

Workforce Development

- Training & Development Programs
- Leadership Development & Coaching
- Mission & Employee-centric Solutions

Program Management

- Strategic Project Planning & Execution
- Performance Monitoring & Reporting
- Stakeholder Engagement & Risk Management

Human Capital Management

- Change Management Support
- Organizational Development
- Business Process Optimization

MMC ADVANTAGE

We deliver innovative solutions with a principled approach that transform operational efficiency and organizational effectiveness. The foundation of our culture is a commitment to 4 E's of success:

Engagement + Empowerment + Execution = Excellence

PAST PERFORMANCE

- **FEMA/FIMA.** Led acquisition team while performing a workforce assessment of the Federal Insurance and Mitigation Administration’s organizational and operational workflows. Resulting recommendations led senior leadership to create a COR/PM acquisition lifecycle CoP and training program.
- **General Services Administration.** Led the EXPRESS Pilot Program focused on procurement efficiency, streamlining and accelerating the contract award process. Awarded 34 contracts (\$268M) in 15 months, with 71% to small businesses. The program was adopted as part of FEDSIM’s product offerings.
- **United States Agency for International Development (USAID).** Responsible for management of global training and certification programs for procurement and program management professionals. Provide acquisition and leadership training development and delivery across 8 countries on 4 continents.
- **USAID/Kosovo.** Strengthen the regional workforce by providing expert-level acquisition and assistance support, technical assistance, and coaching. Provided on-site training programs to equip staff to effectively execute acquisitions while fostering sustainable procurement practices.

CLIENTS & PARTNERS



COMPANY INFO

541611 | 541612 | 611430 | 541618 | 541990 | 541330

UEI: YB65L42U7RM1 **CAGE Code:** 80XC4

Business Size: Small for each NAICS Code

Certifications: 8(a) exit: 2033, WOSB

CONTACT INFO

Jennifer A. Hanks, CEO

(202) 769 - 2993

jahanks@marshallmadisoncompanies.com

www.marshallmadisoncompanies.com

8201 Corporate Drive, Suite 120-D, Landover, Maryland 20785